



\$1,028,476

Total member dividends
distributed in 2021



**CFCU RANKED SECOND
IN CALLAHAN'S RETURN-
OF-THE-MEMBER SCORE!**

In Northeast Ohio which includes
Cuyahoga, Geauga, Lake, Lorain,
Medina, Portage & Stark counties

3.65%
**SHARE
GROWTH
IN 2021**



**CFCU IS THE 17TH
LARGEST CREDIT
UNION IN THE
STATE OF OHIO**

(Out of 55 credit unions total
based on asset size)

**IN 2021,
CFCU'S ASSETS
GREW TO**

\$479M

by year-end

MEMBERSHIP



Number of members as
of December 31, 2021

**CFCU GAVE
\$21,402**

in charitable donations to
organizations in 2021



**ABOUT 1%
LOAN GROWTH
IN 2021**

2021 ANNUAL REPORT



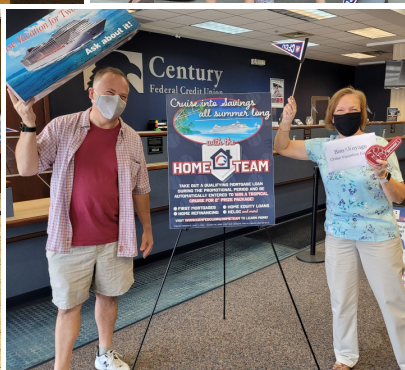
Century
Federal Credit Union



Century
Federal Credit Union

AGENDA

- 1 Call the Meeting to Order
- 2 Secretary Ascertains a Quorum is Present
- 3 Chairman Entertains a Motion to:
 - Change the Order of Business
 - Dispense with the reading of the Annual Meeting minutes from the prior year
 - Approve the prior year's Annual Meeting minutes
- 4 Chairman's Introductions
- 5 President/CEO's Introductions
- 6 Supervisory Committee's Report
- 7 Chairman's Report
- 8 Treasurer's Report
- 9 Open Forum Questions
- 10 Closing Remarks
- 11 Motion to Adjourn



Century Federal Credit Union successfully navigated through 2021 despite the continued challenges of the Covid-19 pandemic. The economic uncertainty experienced by our members in 2020 continued well into 2021 and it was clear our members continued to save throughout the year. Travel and leisure plans were postponed and the federal government provided stimulus monies fueled by higher unemployment rates.

Member deposits increased \$14.7m, an increase of 3.6% from prior year which increased total assets to \$479m by year-end 2021, an increase of \$19.8m or 4.3%. Members wanted to keep their deposits more easily accessible in 2021 and there was

a noticeable transition from term deposits to non-maturity deposits throughout the year. Undivided earnings, or net worth, increased \$1.6m or 4% for 2021. Our credit union continues to be 'well-capitalized' as measured by NCUA with a net worth ratio at year-end of 8.6%. Total dividends paid to the membership amounted to \$1m, a .25% return on total deposits.

For 2021, mortgage rates remained at historical lows and resulted in record mortgage pay-offs or what many are calling the 'Mortgage Refinance Boom'. CFCU processed a total of \$144m in new loans throughout the year. With \$59m of prepayments and \$82m of contractual loan pay-offs, this netted an increase in loans by \$2.8m year-over-year or a less than 1% growth. Under normal circumstances, you would have seen more growth in this portfolio. This is particularly remarkable given the limited inventories of new autos and the shortage of electronic semiconductor chips needed to make vehicles. The demand for homes remained steady; however, lack of inventory and historic-low interest rates encouraged members to expedite existing mortgage payoffs. Charge-offs for 2021 amounted to \$513k or 0.17% of total loans and recoveries totaled \$186k, resulting in net charge-offs of \$328k or 0.11% of total loans, a favorable decline of \$336k from prior year.

CFCU recorded net interest income of \$10.8m and \$2.8m of fee and non-interest income for the year. Operating expenses totaled \$11.8m, a favorable decline of \$303k from prior year, resulting in total net income of \$1.6m for the year, a favorable increase of \$483k or 42.6% increase over last year.

The 2021 year-end audit was performed by an independent auditing firm. Results of the audit indicate the financial statements present fairly the results of operations and financial position for the period, and no material weaknesses in internal control were reported. The comprehensive independent auditors report is available for members to review upon request at 216-535-3137.

As the upcoming year continues to with new variants of the pandemic, CFCU will continue to evolve and find more innovative ways to provide exceptional service to our membership. I personally thank the entire membership for their continued support and thank all employees and management for their dedication and leadership. I believe the best is ahead of us and I am looking forward to the year ahead!

Respectfully Submitted,
Kristina A. Beletic, CPA
Treasurer

Our credit union continues to be 'well-capitalized' as measured by NCUA with a net worth ratio at year-end of 8.6%.

ASSETS

| | 2021 | 2020 |
|---|----------------------|----------------------|
| Cash and Cash Equivalents | \$36,685,847 | \$37,645,045 |
| Deposits in Other Financial Institutions | 5,495,000 | 15,236,000 |
| Securities - Available-for-sale | 126,370,531 | 92,980,920 |
| Securities - Equities | - | 5,572,605 |
| Other Investments | 1,462,018 | 1,458,024 |
| Loans, Net | 295,944,123 | 293,113,531 |
| Accrued Interest Receivable | 933,674 | 915,777 |
| Premises and Equipment, Net | 5,464,182 | 5,758,791 |
| National Credit Union Share Insurance Fund (NCUSIF) Deposit | 3,963,241 | 3,753,465 |
| Other assets | 2,672,346 | 2,785,867 |
| Total Assets | \$478,990,962 | \$459,220,025 |

LIABILITIES

| | | |
|--|----------------------|----------------------|
| Members' Share and Savings Accounts | \$418,512,437 | \$403,784,729 |
| Borrowed Funds | 7,044,482 | 12,831,072 |
| Accrued Expenses and Other Liabilities | 12,746,865 | 2,504,806 |
| Total Liabilities | \$438,303,784 | \$419,120,607 |

MEMBERS' EQUITY

| | | |
|--|----------------------|----------------------|
| Regular Reserves | \$3,597,645 | \$3,597,645 |
| Undivided Earnings | 37,542,991 | 35,924,496 |
| Acquired Equity | 201,651 | 201,651 |
| Accumulated Other Comprehensive Income Gain/(Loss) | (655,108) | 375,626 |
| Total Member's Equity | 40,687,179 | 40,099,418 |
| Total Liabilities & Members' Equity | \$478,990,962 | \$459,220,025 |

INTEREST INCOME

| | 2021 | 2020 |
|--|---------------------|---------------------|
| Loans | \$10,857,331 | \$11,541,025 |
| Securities, Interest Bearing Deposits and Cash Equivalents | 1,092,142 | 1,395,118 |
| Total Interest Income | \$11,949,472 | \$12,936,142 |

INTEREST EXPENSE

| | | |
|-------------------------------------|---------------------|---------------------|
| Members' Share and Savings Accounts | \$1,028,476 | \$1,976,177 |
| Borrowed Funds | 121,291 | 133,216 |
| Total Interest Expense | 1,149,767 | 2,109,393 |
| Net Interest Income | \$10,799,705 | \$10,826,749 |

PROVISION FOR LOAN LOSSES

| | | |
|---|------------------|------------------|
| | \$129,878 | \$634,994 |
| Net Interest Income After Provision for Loan Losses | 10,669,827 | 10,191,755 |

NON-INTEREST INCOME

| | | |
|--|--------------------|--------------------|
| Service Charges and Fees | \$1,328,901 | \$1,314,329 |
| Other Non-Interest Income | 1,394,452 | 1,468,756 |
| Net Gain/Loss on Sale of Investment Securities | 31,339 | 7,442 |
| Unrealized Gain on Equity Securities | - | 261,787 |
| Total Non-Interest Income | \$2,754,692 | \$3,052,314 |

NON-INTEREST EXPENSE

| | | |
|------------------------------------|----------------------|---------------------|
| Employee Compensation and Benefits | \$6,257,796 | \$6,264,321 |
| Office Occupancy and Operations | 2,024,483 | 2,513,231 |
| Other Operating Expenses | 3,523,741 | 3,331,453 |
| Total Non-Interest Expense | \$ 11,806,020 | \$12,109,005 |

| | | |
|-------------------|--------------------|--------------------|
| NET INCOME | \$1,618,499 | \$1,135,064 |
|-------------------|--------------------|--------------------|

Welcome to the Century Federal Credit Union Annual Meeting!

During the planning process for the annual meeting the number of new COVID-19 cases in Ohio was at or near record levels. The local health care systems were being stressed by both the high patient load and the large number of health care professionals who couldn't work because they had tested positive for COVID. Given this, we felt it only prudent to hold the Century Federal Credit Union annual meeting virtually again this year. Also we've had to re-institute stringent pandemic protocols in the branches and offices (mandatory masking, frequent cleaning, and social distancing). We all hope this will be the last time this happens but, given the unpredictable nature of this virus, one never knows.

Financially, as the Treasurer details in her report, the credit union has had another successful year with deposits, loans, and capital all growing at a steady and sustainable pace.

The NASA branch has been moved to its new location in the recently completed Research Support Building on the Glenn Research Center campus. The plan is to have it open for business as soon as NASA allows 50 percent or more of the civil servant and contractor workforce on-site (perhaps by the time you're reading this).

As I alluded to in last year's Chairman's statement, the planning for the core conversion has continued apace (the 'core' is the software that facilitates and records each transaction and includes the many other functions that make everyday operations possible). We have selected the vendor for our new core after much due diligence by the CFCU staff. They are to be commended for their efforts. This new software system will provide for many cost savings and operational efficiencies behind the scenes. Preparations for the conversion process will begin this year and will be completed in 2023. Our goal is to make this entire process completely transparent to the membership (initially there will be little or no change to CFCU website, on-line banking, and mobile apps) but there will likely be some minor hiccups. We will keep you informed of major events in this process as they occur.

The credit union has had another successful year with deposits, loans, and capital all growing at a steady and sustainable pace.

In closing, I'd like to thank the membership for their patience during these 'interesting' times. With any luck we will get back to something approaching normal in the not too distant future.

Pete Bonacuse

SENIOR LEADERSHIP TEAM

CEO & President
Senior Vice President, CFO

Sharon Churchill
Emily Bopp

BOARD OF DIRECTORS

Chairperson
Vice Chairperson
Secretary
Treasurer
Directors

Pete Bonacuse
William T. Ahonen
Diane Bridges
Kristina Beletic
Tim Edmunds
Richard French
Louis J. Ghosn
Roseann K. Lorenz
Eric J. Moore

Recording Secretary

Pat Kamholz

SUPERVISORY COMMITTEE

Chairperson
Secretary
Committee Members

Stephanie Miller
Pete Romano
Angel Arroyo
Jimmy Davis
David R. Hull
Beverly McMahon

Senior Internal Auditor

MANAGEMENT TEAM

VP/CHRO
VP/CIO
VP/CRO
VP of Member Services
VP/CLO

Penny Caver
Frank Chahulski
Dennis Coy
Santina Dawson
James Foster

Senior Mgr., Branch Operations
Branch Managers

Johnathan Davis
Andrea Boyce
Marta Muzyka
John Salamalekis
Gerard Sanders
Peggy Shepard
Harvey Smith

Applications Support Mgr.
BSA/AML Compliance Mgr.
Collections Mgr.
Lending Operations Mgr.
Marketing Mgr.
Member Service Center Mgr.

Jeffrey Booher
Mary Tartir
Julie Dunn
Gretchen Hansen
Corrina Lewis
Deedra Miles-Yarbrough
Brittany Becker
Breck Turner

Operations Director
Operations Mgr.

OUR TEAM

Constance Bacha
Laura Baldwin
Joseph Barrile
Kelly Belfi
Charlai Blackman
Plummer Bryant
Theresa Burns
Melissa Butler-Boyd
Andrea Carter
Kathryn Corbin
Gwendolyn Dillingham
Ashley Dyke
Abizaac Flores

Donna Gillis
James Golba
Ashley Hall
Mercedes Hester
Parthenia Jackson
Cheryl Keyser
Rebecca Kiefer
Timothy Kiewel
Janet Kovalak
Laura Kozel
Sarah Kuzma
Rhonda Lezark
Linda Martin

Debra Mcbryer
Meghan McCarthy
Robert Mcquay
Shari Moilov
Deanna Moran
Terese Morgan
Myesha Ollie
Jeanette Ozimek
Patricia Pasquarelli
Virginia Pastor
Shakita Pearsall
Donald Pedley
Lataosha Prince

Robert Reid
Holly Richardson
Kaitlyn Schorr
Krystal Scott
Zsuzsanna Sliman
Laura Sweeney
Susan Tancak
Shermaine Thomas
Patricia Turner-Bennett
Shar'Ron Wiggins
Janeka Willis

BRANCH LOCATIONS

DOWNTOWN

AJC Federal Building
1240 E. 9th St., #719
Cleveland, OH 44199
M-F: 8:00 AM - 3:30 PM
216-535-3290

INDEPENDENCE

4600 Rockside Road
Independence, OH 44131
M-TH: 8:30 AM - 4:00 PM
F: 8:30 - 6:00 PM
Sat: 8:30 AM - 2:00 PM
216-535-3410

NASA (Employee Access Only)

21000 Brookpark Road
RSB 164 - Rm. 115
Cleveland, OH 44135
216-535-3400

NORTH OLMSTED

28251 Lorain Road
N. Olmsted, OH 44070
M-Th: 8:30 AM - 4:00 PM
F: 8:30 AM - 6:00 PM
Sat: 8:30 AM - 2:00 PM
216-535-3100

RICHMOND HEIGHTS

754 Richmond Rd.
Richmond Heights, OH 44143
M - Th: 8:30 AM - 4:00 PM
F: 8:30 AM - 6:00 PM
Sat: 8:30 AM - 2:00 PM
216-535-3800

RTA HAYDEN

(Employee Access Only)
1661 Hayden Avenue
East Cleveland, OH 44112
M, W, F: 9:30 AM - 4:00 PM
216-535-3280

SHERWIN-WILLIAMS

101 W. Prospect Avenue,
Lobby
Cleveland, OH 44115
M-F: 8:30 AM - 4:00 PM
216-535-3700

STRONGSVILLE

14244 Pearl Road
Strongsville, OH 44136
M-TH: 8:30 AM - 4:00 PM
F: 8:30 AM - 6:00 PM
Sat: 8:30 AM - 2:00 PM
216-535-3260

WADE PARK VAMC

10701 East Blvd., 1-E210
Cleveland, OH 44106
M-F: 8:00 AM - 3:30 PM
216-535-3600

